



CHOOSE THE RIGHT STRATEGY!

"CHOOSE ATLANTIC AMERICAN!!!"

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JANUARY 25, 2008
STEEL PIPE ALERT

STEEL PIPE PRICES WILL INCREASE APPROXIMATELY 12% ON FEBRUARY 1, 2008. ORDERS CURRENTLY BOOKED WILL CONTINUE TO BE SHIPPED ON "PRICE IN EFFECT AT TIME OF SHIPMENT" TERMS DUE TO CHANGING MARKET CONDITIONS. IT IS LIKELY THERE WILL BE ANOTHER INCREASE AT THE BEGINNING OF MARCH OR SOONER.

PRICE CHANGES

AFCON SEISMIC HANGERS WILL INCREASE 8% EFFECTIVE MARCH 1, 2008

WATSON METAL THREADED ROD WILL INCREASE 10% EFFECTIVE MARCH 1, 2008

KENNEDY VALVE WILL INCREASE 8 TO 9% EFFECTIVE MARCH 1, 2008. THE KENNEDY INCREASE WILL BE A DISCOUNT CHANGE IN LIEU OF A LIST PRICE CHANGE.